

NGE chooses IFS to accelerate its digital transformation



To strengthen its business and site management capabilities, NGE selected construction ERP from IFS in 2018 as the core of its digital transformation and new management solution for all its activities and business processes.

IFS solutions: The foundation of NGE's ambitious digital transformation plan

NGE is an independent French company in the construction sector. NGE provides services to address all stages of a construction project, from conception to financing, construction and operation. The company is involved in the construction and renovation of major infrastructure as well as urban or local projects.

Its activities cover utilities, earthworks, pipelines, civil engineering, roads and road equipment, geotechnical and safety works, railway works and construction. Currently, the group has 11,000 employees and an annual turnover of 1.87 billion euros.

For several years, even as growth in the European construction sector has lagged, NGE has been recording strong growth. The company attributes this to three major factors. First, its status as a "small" player has enabled it to be more responsive and adapt more easily to new market needs.

NGE has also been able to make profitable strategic choices, by developing the rail business and a portfolio of international projects. Finally, since its creation, the company has been challenging itself by gradually expanding its activities into new markets.

To further accelerate its development, NGE has launched an ambitious plan to digitally transform its business processes. One of the main objectives of this plan is to enhance its business and site management capabilities. NGE consulted several management solution providers and evaluated them over a period of several months.

About NGE

NGE, "New Generations of Entrepreneurs" is a French construction company daring when it comes to taking risk. Every day, NGE reinvents its trades to design, realize and renovate major projects and proximity works: points, roads, railways, fibre optic networks, cultural spaces, social, educational, etc. In sense, NGE is developing connections that weave and strengthen links to get around better, live better and exchange better.

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After auditing not only the suppliers' solutions, but also the quality of their teams and their knowledge of the construction sector, NGE announced last year its choice for construction ERP from IFS and deployment of the solution began in 2018. Its scope extends to all NGE's activities and processes.

Choice of IFS

"The demonstrations conducted by IFS's teams convinced us of the functional scope and configuration potential of IFS solutions. The involvement of IFS collaborators at all stages of the project - both pre-sales, technical teams and general management -, their knowledge of our needs, their expertise of our business processes as well as the company's values, which are oriented towards innovation and proximity to customers have confirmed our choice to be accompanied by IFS to implement our digital transformation," says Jean-Sébastien Leoni, Deputy Chief Executive Officer of NGE.

"IFS Applications also impressed us with its functional approach in Standard mode. It is a field-oriented tool, very flexible and compatible with small and large projects."

User benefits

Jean-Sébastien Léoni continues by stating that he relies on IFS solutions to change the organizational paradigms of the company. "With IFS Applications, we really want our operational staff to embark on a new culture, where management information is not only the property of accountants or controllers. On the contrary, it must circulate between all our business units throughout the country and be useful to them every day. To do so, the solution deployed must be easy to use and precise in its description of the situations encountered."

This will allow NGE to improve the efficiency of its business processes, from site monitoring to the anticipation of certain management control processes, as well as to optimize the utilization rate of its site equipment or the employment rate of its employees and temporary workers.

Finally, NGE will rely on the reporting offered by their IFS construction ERP solution to implement decision-making processes.

Benefits seen using IFS

- Ergonomics and easy to use
- Customizable to every business need
- Easy to implement
- Availability on every device
- Suitable for client platforms and compatible with a wide range of mobile devices
- Scalable, future-proof solution



It is unacceptable, in this context, to see that equipment is used rarely or never. IFS will allow us to make this observation and then, by combining the information collected with the monitoring of worksites in the solution, to allocate resources and increase the time of use."

Jean-Sebastien Leoni, Deputy Chief Executive Officer of NGE

Find out more

Further information, e-mail info@ifs.com, contact your local IFS office or visit our web site, ifs.com

