Immediate ROI and peace-of-mind for Roxtec with IFS Cloud Services

IFS

As a world-leading supplier of cable and pipe sealing solutions for harsh environments, Roxtec has been an IFS customer since 1999. After successfully running the Finance, Global Extension, Supply Chain and Manufacturing modules on-premise with IFS Applications 8, the company decided to upgrade to IFS Applications 10 and also move to the IFS Cloud Services.

Supplying the marine and offshore industry and infrastructure, power and process industry sectors, Roxtec relies on IFS Applications to run the company's daily operations end-to-end, from manufacturing to customer orders to invoicing and finance. Of Roxtec's 26 global subsidiaries, IFS Applications is currently live in 16 countries, serving around 480 users.

Legal compliance for subsidiaries

The decision to both upgrade to IFS Applications 10 and move from hosting on-premise to IFS Cloud Services was driven by the company's growth and the need to operate in geographically-diverse sales markets.

"One of the biggest challenges we face as we are rolling out in several countries is the need to comply with the local legislation and regulatory rules. Prior to IFS Applications 10, with our prior in-house installation, our ability to add further country localizations was limited. Upgrading and deploying IFS in the cloud has really helped us with this," explains Rikard Hasselgren, Roxtec's CIO. The IFS Cloud Services offers Roxtec users access to IFS Applications from any location, whilst Service Level Agreements (SLAs) ensure peace-of-mind availability.

By upgrading to IFS Applications 10, Roxtec can now use IFS Global Extension, a structured way to manage localizations without affecting the core ERP code or any customizations. Layered architecture also allows for the introduction of country-or region-specific functionality.

Cost-effective business flexibility

As moving to IFS Cloud Services has allowed Roxtec to increase operational reliability, security, redundancy and scalability, it has also removed the pressure and cost associated with managing and maintaining multiple in-house servers, infrastructure and software platforms. Tobias Ånestrand, ERP

About Roxtec

Founded in 1990, Roxtec manufactures seals for pipe and cable transits, protecting assets from smoke, fire, water, dust, interference and explosion risks.

Headquartered in Karlskrona, Sweden, the company has 26 global subsidiaries, employs some 800 staff and has a 2 billion SEK turnover.

Roxtec

Our past IFS upgrades and implementations have been on time and on budget – just as this was. IFS Applications 10 on IFS Cloud Services is a perfect match.

Magnus Petersson,
**Chief Financial Officer,
Roxtec**

Manager at Roxtec, welcomes the change. "With the IFS Cloud Services, we can grow more easily through new subsidiaries. We have enhanced functionality and we can also scale up the environment with more storage and more CPU. Since our data is replicated between two different regions, the backup solution in IFS Cloud Services gives me peace-of-mind. With IFS experts taking care of all support and maintenance, we know the cost for our environment each month   is fixed."

There are also wider financial advantages to the move. Unlike capital expenditure for on-premise IT equipment, hosting in IFS Cloud Services is an operating expense, allowing IFS Cloud customers to offset their monthly IFS Cloud Services costs.

Minimal customization

Leif Knutsson, ERP Finance Specialist/Project Manager at Roxtec, is also seeing the benefits of the upgrade at the system level. "IFS Applications 10 offers far greater configuration within the standard core system", he says. "Five years ago, when running IFS Applications 7, we needed 80-90 customizations. With IFS Applications 10, this is now down to just five instances. Thanks to the new configurations we have reduced maintenance costs and will see a lower total cost of ownership (TCO).

"Running a virtually-standard system with layered architecture means we can also update versions far more easily; the IFS Cloud Services offers regular update patches, correcting any issues highlighted by ourselves or other IFS customers worldwide, giving us 'evergreen' ERP."

Regional knowledge

Knutsson is also mindful of the importance of having IFS professionals available globally in Roxtec's territories of interest. "Working locally in countries with IFS employees who understand the culture is invaluable, especially when we are dealing with complex regulatory regimes like those in Italy and India," he says. "Both our IFS Cloud Services implementation and the upgrade to Applications 10 were seamless."

Global agility

Having a unified ERP accommodating multiple subsidiaries and territories gives Roxtec instant, accurate visibility and data enterprise-wide. It eliminates double entries between companies. The flexibility of the IFS Cloud Services is also attractive. Observes Knuttson: "With a wide range of IFS Applications modules, we can readily evaluate and add new functionality as needs arise, without the necessity for additional integration or maintenance. We can focus on developing our business through IFS Applications, and the experts—IFS themselves—can take care of our system."

Benefits seen using IFS

- Immediate ROI

- Full global visibility and enhanced ERP functionality

- Easy localization and implementation for multiple subsidiaries

- Customizations virtually eliminated

- Fully managed SLA-backed Cloud service

- Secure hosting by IFS using the Microsoft Azure cloud

- 24/7/365 availability guaranteed

Find out more

Further information, e-mail info@ifs.com, contact your local IFS office or visit our web site, ifs.com