# IFS ERP supports business process improvement at SPRINT S.A.



Due to its dynamic development and the wide range of services it provides, the Sprint company, in 2008, decided that it needed to purchase an ERP solution, a suite of business software that would support business processes and internal processes within the company.

Being able to offer the highest quality of products and services is the top priority for the Sprint company. This is confirmed by the numerous quality and security certificates it has been awarded. The company has been rewarded not only for the exceptional quality of the services it provides and the highest level of customer care, but also for a very high level of staff training. Sprint also supports a diverse range of cultural and sporting initiatives, and cooperates with numerous foundations and charity organizations. Sprint employs over 270 people who work on projects in such fields as city monitoring systems, intelligent transport systems (ITS), maritime safety and information exchange systems, and deployment of call centers and IP telephony systems. It also works with other ICT services, implementing numerous self-developed projects and cooperating with global providers of ICT solutions, such as Avaya, Motorola, Siemens, Alcatel-Lucent or Enterasys. In addition, since 2001, Sprint has been cooperating with Telekomunikacja Polska S.A. Within the framework of an outsourcing agreement, the company is responsible for the upkeep and maintenance of over one million lines in several Polish voivodeships (administrative areas). Sprint has also established over 12 thousand kilometers of intercity optical fiber cables. Sprint's specialists develop software for crisis management centers, and work on intelligent building technology. This solution integrates fast computer networks, security and access control systems, alarm systems and video monitoring systems to control the building and improve the safety of its occupants.

### About Sprint S.A.

The Sprint company has been operating in the market of modern technologies from 1998. Today, it's one of the leading integrators of IT systems in Poland. The company provides a full range of services ensuring security of ICT solutions and security of sites and objects. It also carries out comprehensive telecommuni-cations investments. The company's head office is located in Olsztyn but Sprint also has offices in Gdańsk, Bydgoszcz, Szczecin and Warsaw. Services and products offered by Sprint are used by organizations from various sectors, including telecom operators, national and regional governments, universities and banks.

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#### Support for handling projects

The decision to purchase a new, integrated IT system was taken due to the necessity of providing IT support for handling projects. The previous system did not meet expectations in this regard. The company sought a universal, modern solution that would be fully functional and integrated with all areas of business, and at the same time would allow for rapid, safe data analysis.

Before choosing the supplier, a consulting company was hired to map Sprint's business processes. The consulting firm selected bidders, and then negotiated the provisions of the contract. As a result, the board of the company decided to choose the solution provided by IFS. The main criterion that was considered when choosing IFS ERP was full integration between the system and the project management module. What influenced this decision was the functionality offered in the IFS ERP system and the ability to maintain organizational structure changes in the system. Another important factor was the fact that IFS representatives managed to respond to client's needs and expectations extremely fast. The new system had to fully support the design activities of Sprint-from tendering, through project execution and completion, to servicing. The company was planning to reorganize, so the ability to provide support for this process was also important, as was the regularization of internal procedures. Sprint also wanted to be able to identify the costs of all activities in the future, and documents were to be recorded electronically. IFS ERP would be expected to support the company's development on many levels.

#### Gaining competitive advantage

The implementation of the IFS solution covered two different business areas at Sprint–investment and trade. The ERP software was expected to provide support for managing finances, logistics and sales processes associated with company's activities in the fields of design and service. Numerous modules were implemented: IFS Financials, IFS Distribution, IFS Project Management, IFS Service Management, IFS Human resources and IFS Payroll Administration. All modules were implemented simultaneously, which was possible thanks to the coordinated efforts of the many people involved in the project. In January 2010, Sprint started using the new business software.

"Implementing the solution from IFS has allowed us to streamline many processes within the company, which strengthens our competitive advantage," explained Wojciech Kamiński, Head of ERP Implementation at Sprint. The IFS ERP solution provides support for business processes within the company. It facilitates planning economic events, streamlining databases and electronic documentation, as well as automating the generation of necessary information based on data from the system. IFS ERP has also streamlined information flows. What is more, IFS ERP has helped to transform the legal form of the company from a limited liability enterprise to a joint-stock company, a change which came into force on December 31, 2010.

#### **Benefits achieved with IFS**

- Full process for handling design activities
- Full identification of costs
- Multi-site functionality
- Settlement of real wages for projects
- Electronic document circulation via IFS Document Management
- Real-time insight into progress and status of projects
- Quick access to aggregated data on completed projects
- Common database
- Standardization of work procedures

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Wojciech Kamiński, Head of ERP Implementation at Sprint

## Find out more

Further information contact your local IFS office or visit our web site, ifs.com

