

CLOUD

SERVICES

USE IFS SOFTWARE ENTERPRISE-WIDE WITH
A SUBSCRIPTION CLOUD SERVICE

**FLEXIBILITY. AFFORDABILITY.
VALUE. PEACE-OF-MIND**

WHY CLOUD COMPUTING IS PUTTING ORGANIZATIONS AHEAD

Operating, maintaining and supporting business-critical software yourself, in your own datacenter, is a significant, commitment. It calls for major investment upfront, specialist technical skills and expensive resources which must be maintained.

Yet by utilizing cloud computing infrastructure and a dedicated IFS cloud operations team, IFS Cloud Services free you from hosting and managing your own IFS software solution.

Through a fully managed, outcome-based service backed by SLAs, users can access your cloud-hosted applications from anywhere.

MAXIMUM SECURITY – WITHOUT THE WORRY

Cloud Services run your IFS software on the Microsoft Azure cloud. Highly secure, the installation is fully maintained, updated and monitored by IFS. We take care of all cloud-based solution elements 24 hours a day, 365 days a year: cloud infrastructure, server operating systems, databases, middleware and IFS software. For workflows subject to International Traffic in Arms Regulations (ITAR) export control, IFS Cloud Services for ITAR can even support your compliance obligations.

A simple, readily scalable monthly subscription covers exactly what you need.

CLOUD SERVICES OR ON-PREMISE?

Although IFS offers customers the choice of an outcome-based cloud service or on-premise software installations, increasingly organizations are choosing to run IFS software on Cloud Services. Here's why:

RUNNING ON CLOUD SERVICES

- Is a fully-deductible operating expense
- IFS is responsible for ensuring availability of applications
- 3-year monthly subscription or perpetual software licensing
- Availability of service within days
- Lowest impact on monthly cash flow and taxable revenue

RUNNING ON-PREMISE

- Is a capital expense
- Your staff are responsible for ensuring availability of applications
- Perpetual software licensing (with monthly payment option)
- Access to software after procurement, deployment and testing
- Lowest total cost of ownership over 3+ years

IDC RECOGNITION FOR IFS

- A Leader for its extended capabilities in enterprise asset management (EAM)³
- A Major Player in the enterprise resource planning (ERP) category⁴

3. IDC MarketScape: Worldwide SaaS and Cloud-Enabled Asset Intensive EAM Applications 2019 Vendor Assessment

4. IDC MarketScape: Worldwide SaaS and Cloud-Enabled Operational ERP Applications 2019 Vendor Assessment

REDUCE OVERHEADS. SHARPEN BUSINESS FOCUS. SEIZE INNOVATION

A SIMPLE, AFFORDABLE, MONTHLY SERVICE SUBSCRIPTION

Successful enterprises are migrating core IT applications to IFS Cloud Services to seize new opportunities. Enjoy guaranteed availability, with minimum in-house IT resources and overheads, through an affordable monthly service subscription.

9 BUSINESS DRIVERS FOR CLOUD SERVICES

- 1. Fund business solutions without compromising cashflow**
Cloud-based subscriptions offer affordable, predictable monthly outlay. As software rental costs are operating expenditure (Opex), they can be fully subtracted from revenue when calculating the organization's profit/loss. This minimizes the amount of profit liable for tax.
- 2. Quickly see return on investment**
With no need to wait for hardware procurement, deployment or testing, standard IFS Cloud Services can start implementation sooner.
- 3. Increase business focus**
Free your valuable IT staff from routine administrative chores, patching and maintenance to focus on adding value to the business.
- 4. Reduce dependence on in-house specialists**
Refine, refocus and streamline your IT recruitment, training, retention and costs. Benefit from IFS experts who manage solutions globally day in, day out, without the cost of creating similar skills in-house or the headache of skills attrition and obsolescence.
- 5. Eliminate hardware obsolescence and security concerns**
Benefit from constantly-optimized and refreshed cloud computing infrastructure.
- 6. Seize competitive and strategic advantage**
Adopt, exploit and innovate new services quickly and easily on Cloud Services. Roll out new capabilities rapidly and affordably.
- 7. Keep infrastructure agile and scalable**
Quickly respond to deal with acquisitions, divestitures or business/market strategy changes.
- 8. Reduce risk**
Secure a minimum application availability commitment, with world-class enterprise cloud infrastructure and services providing exceptional resilience and redundancy.
- 9. Make one party fully accountable**
With Cloud Services just one party—IFS—is accountable for the delivery of service.

CLOUD SERVICE OPTIONS

By using a Software as a Service (SaaS) model, IFS Cloud Services give your business enhanced operational flexibility and agility. Cloud Services support:

- Configurations
- Customizations
- Integrations
- Choice of updates/patches*

*Excluding essential mandatory patches

IFS SOFTWARE LICENSING MONTHLY SUBSCRIPTION OR PERPETUAL?

Subscription license - pay for IFS software licenses with an affordable monthly IFS SaaS subscription covering software rental, application support and maintenance and Cloud Services.

Perpetual license - alternatively, own your software by purchasing a traditional perpetual license upfront and use it with IFS Cloud Services.

If you already own perpetually-licensed software, bring it to Cloud Services without additional licensing costs; just pay for application support, maintenance and Cloud Services with agreements calculated monthly.

CLOUD SERVICES ON MICROSOFT AZURE

IFS Cloud Services leverage the Microsoft Azure cloud. Trusted by 95% of Fortune 500 companies, Microsoft Azure is a robust, market-leading public cloud platform offering enterprise grade services. Azure's security compliance, geo-redundant storage, global data center infrastructure, and seamless integration with companies' existing IT assets and IFS software make Azure the perfect choice for Cloud Services.

ABOUT IFS

IFS develops and delivers enterprise software for customers around the world who manufacture and distribute goods, build and maintain assets, and manage service-focused operations. The industry expertise of our people and solutions, together with a commitment to delivering value to every one of our customers, has made IFS a recognized leader and the most recommended supplier in our sector. Our team of 4,000 employees and growing ecosystem of

partners support more than 10,000 customers around the world to challenge the status quo and realize their competitive advantage.

Learn more about how our enterprise software solutions can help your business today at ifs.com #forthechallengers