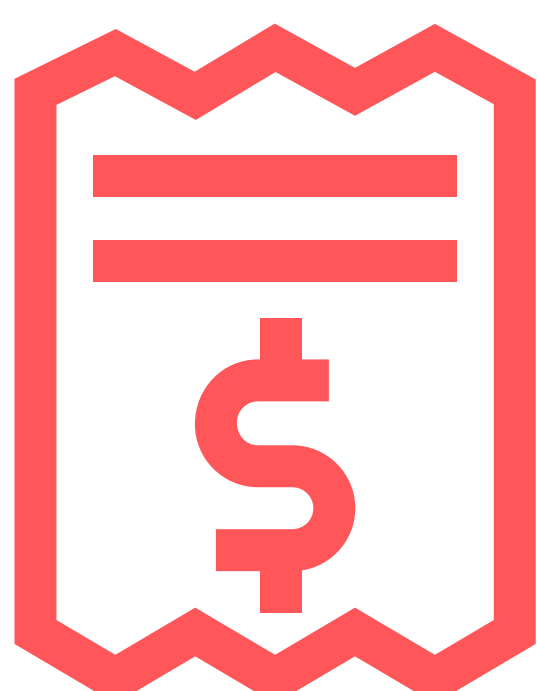


IFS CUSTOMERS ACHIEVE FASTER TIME



TO VALUE

IFS CUSTOMERS REALIZE FASTER PRODUCTIVITY AND REVENUE GAINS



Business leaders are operating in competitive markets and need enterprise solutions which enable them to differentiate and innovate faster. These solutions can represent a significant investment, which means they must demonstrate value quickly, as well as offering a competitive edge.

IDC interviewed customers across a range of industries to identify exactly where IFS enterprise solutions bring value and how quickly this value is recognized.

ACCELERATE TIME TO VALUE

IDC found IFS customers break even on their investment in **15 MONTHS**



WHEREAS LEGACY VENDORS QUOTE **3-5 YEARS** FOR PAYBACK



THIS GIVES IFS CUSTOMERS A **2 YEAR** ADVANTAGE

That's **2 MORE YEARS** to focus on growth and innovation, instead of implementing a complex ERP system

GREATER PRODUCTIVITY

IFS provides customers with an integrated view of their business. This transparency allows teams to work together seamlessly and efficiently, to drive productivity.

IFS customers achieved:



18%
INCREASE IN USER PRODUCTIVITY



28%
MORE WORK ORDERS COMPLETED



17%
FASTER DELIVERY OF ORDERS/PRODUCTS

“IFS HAS FUNDAMENTALLY IMPACTED HOW WE OPERATE... HAVING A COMMON PLATFORM WITH ONE SOURCE OF TRUTH IS VERY IMPORTANT TO OUR BUSINESS.”

CUSTOMERS REALIZED THESE PRODUCTIVITY AND EFFICIENCY GAINS ACROSS CORE TEAMS:

SALES

With IFS, sales teams **almost double their productivity**, as they can:

- **Quote for more** jobs and bid on more opportunities
- **Offer discounts** in real-time
- **Respond** to customer enquiries faster

REGULATORY AND COMPLIANCE

With IFS, compliance teams are **15% more productive**, which means they can:

- **Meet** more stringent regulatory requirements
- **Access** extensive operational information for audit

FINANCIAL OPERATIONS

With IFS, finance teams are **24% more productive**, so they can deliver:

- **30% faster** closing of finance cycles
- **27% fewer errors** in financial reporting
- **21% faster** completion of budgetary cycles

“THE AVAILABILITY OF DATA OUR FINANCE TEAM RECEIVES, AND SEEING IT IN REAL TIME WITH IFS, IS BENEFICIAL. THERE IS LESS DATA ENTRY BUT MORE ANALYSIS. OUR FINANCE TEAM IS AROUND 50% MORE PRODUCTIVE... ALSO, WE HAVE 80% FEWER ERRORS BECAUSE THE IFS SYSTEM DOES NOT PERMIT USERS TO MAKE MISTAKES.”

FIND OUT HOW IFS CAN DELIVER VALUE TO YOUR ORGANIZATION. READ THE FULL IDC BUSINESS VALUE OF IFS ENTERPRISE SOLUTIONS WHITEPAPER AT:

ifs.biz/fql4

#forthechallengers