IFS customers achieve faster productivity and revenue gains

Business leaders are operating in competitive markets and need enterprise solutions which enable them to differentiate and innovate faster. These solutions can represent a significant investment, which means they must demonstrate value quickly, as well as offering a competitive edge.

IDC interviewed customers across a range of industries to identify exactly where IFS enterprise solutions bring value and how quickly this value is recognized.

That’s 2 MORE YEARS to focus on growth and innovation, instead of implementing a complex ERP system.

IFS provides customers with an integrated view of their business. This transparency allows teams to work together seamlessly and efficiently, driving productivity.

IFS customers achieved:
- 18% increase in user productivity
- 28% more work orders completed
- 17% faster delivery of orders/products

"IFS has fundamentally impacted how we operate... having a common platform with one source of truth is very important to our business."

"The availability of data our finance team receives, and seeing it in real time with IFS, is beneficial. There is less data entry but more analysis. Our finance team is around 50% more productive... also, we have 80% fewer errors because the IFS system does not permit users to make mistakes."

CUSTOMERS REALIZED THESE PRODUCTIVITY AND EFFICIENCY GAINS ACROSS CORE TEAMS:

**SALES**

With IFS, sales teams almost double their productivity at any given quote.

Quote for more jobs and take on more opportunities

Offer discounts in real-time

Respond to customer inquiries faster

**REGULATORY AND COMPLIANCE**

With IFS, compliance issues are 38% more productive, which leads to:

Meet new stringent regulatory requirements

Access comprehensive documentation for audits

**FINANCIAL OPERATIONS**

With IFS, finance teams are 38% more productive, so they can:

30% faster closing of financial cycles

27% fewer errors in financial reporting

21% faster completion of budgetary cycles

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